



**The Philippine American Life and  
General Insurance Company**

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## MEDIA RELEASE

### **2015 Philam Life Premier Agency Awardees get the spotlight**

To recognize the top performance of its agency force, premier life insurer Philam Life shone the spotlight on its highly successful financial advisors and agency leaders at the Company's 2015 Premier Agency Awards held recently at the Sofitel Philippine Plaza in Pasay City.

The New York-themed gala affair "Spotlight" was attended by more than 300 Premier Agency Awardees who came in glamorous attire to receive their plaques of recognition from Philam Life Chief Executive Officer Estelito G. Madrid, Jr. and Chief Agency Officer Anagel Ledesma. Joining them in honoring this year's awardees were head honchos of regional insurer AIA, Philam Life's parent company, namely AIA Group Chief Executive Officer and President Mark Tucker, AIA Regional Chief Executive Officer Gordon Watson, and AIA Regional Chief Agency Officer Tim Marriot.

The highest awards were given to the Associates of the Year – Ms. Juliet A. Durante of Baguio-E. Dumayas Agency (Advisor of the Year); Agency Manager Anna Concepcion C. Blanco of Starbright Financial Advisors (Unit Manager of the Year); District Managers Rosario C. Salientes and Veronica S. Gonzalez (Agency Managers of the Year). Salientes also received the Arete award, which is given to an agency manager who exemplifies excellent performance in the field of new business generation, productivity, growth and quality of business.

Philam Life's agency force indeed deserves to celebrate. Known for their excellent financial competence and client service, the advisors together brought about a record-breaking performance for the company in 2014. To recognize this achievement, Insurance Commissioner Atty. Emmanuel F. Dooc also took the time to give his message to the awardees that night.

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### **About Philam Life**

The Philippine American Life and General Insurance Company (Philam Life) is the country's premier life insurance company. Established on June 21, 1947, Philam Life offers an extensive line of products in the industry that provides solutions to various financial needs including life protection, health insurance, savings, education, retirement, investment, group and credit life insurance.

Philam Life is a member of AIA Group Limited, the largest independent publicly listed pan-Asian life insurance group.

### **About AIA**

AIA Group Limited and its subsidiaries (collectively "AIA" or the "Group") comprise the largest independent publicly listed pan-Asian life insurance group. It has operations in 17 markets in Asia-Pacific – wholly-owned branches and subsidiaries in Hong Kong, Thailand, Singapore, Malaysia, China, Korea, the Philippines, Australia, Indonesia, Taiwan, Vietnam, New Zealand, Macau, Brunei, a 97 per cent subsidiary in Sri Lanka, a 26 per cent joint venture in India and a representative office in Myanmar.

The business that is now AIA was first established in Shanghai over 90 years ago. It is a market leader in the Asia-Pacific region (ex-Japan) based on life insurance premiums and holds leading positions across the majority of its markets. It had total assets of US\$167 billion as of 30 November 2014.

AIA meets the long-term savings and protection needs of individuals by offering a range of products and services including life insurance, accident and health insurance and savings plans. The Group also provides employee benefits, credit life and pension services to corporate clients. Through an extensive network of agents, partners and employees across Asia-Pacific, AIA serves the holders of more than 28 million individual policies and over 16 million participating members of group insurance schemes.

AIA Group Limited is listed on the Main Board of The Stock Exchange of Hong Kong Limited under the stock code "1299" with American Depositary Receipts (Level 1) traded on the over-the-counter market (ticker symbol: "AAGIY").