



**The Philippine American Life and  
General Insurance Company**

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## PHOTO RELEASE

### Philam Life recognizes Top Corporate Solutions Producing Advisors



(From Left:) Philam Life's Unit Manager (UM) Michael Manabat for Top Corporate Solutions (CS) Producing Advisor (PA) Peter Teejay Salgado, Head of CS Gerard Cariaso, Chief Agency Officer Anagel Ledesma, Top CS PA Olen Jalandoni, Top CS PA UM Raquel Co, Top CS PA UM Luisito Laudico, Top CS PA Lennart Suelto, CEO Axel Bromley, Guest Speaker Rex Mendoza, Top CS PA Samuel Eliseo and Top CS PA Rafael Franco.



(From Left:) Philam Life's Head of Corporate Solutions (CS) Gerry Cariaso, Chief Agency Officer Anagel Ledesma, Top CS Producing Advisor (PA) in Luzon Unit Manager (UM) Cristy Sanchez, Top CS PA in Manila UM Raquel Co, Top CS PA in Visayas and Mindanao Samuel Eliseo, CEO Axel Bromley and Guest Speaker Rex Mendoza.



(From Left:) Philam Life's Head of Corporate Solutions (CS) Gerry Cariaso, Chief Agency Officer Anagel Ledesma, Portia Sto. Domingo, Top CS Agency Manager in Producing Advisors Josefino Sto. Domingo, CEO Axel Bromley, Guest Speaker Rex Mendoza and Unit Manager Michael Manabat.

Being recognized for the hard work and sacrifice you put into your goals is one of the most rewarding experiences you can have. Not only does recognition increase motivation, it also makes you feel appreciated. At Philam Life, one of the country's leading life insurance companies, exceptional work is highly appreciated and commended.

A number of Philam Life Financial Advisors were recently recognized for attaining the highest generated premium income by gaining the trust of corporate clients.

In addition to being recognized for their achievements, these Top Producers were also made members of Philam Life's newly-launched incentive program for Producing Advisors - the "Elite Planners Club".

The event also served as a learning session for those in attendance. Key speakers included Certified Professional Image Consultant Olen Juarez-Lim who focused on leveraging success in the way you present and deal with people, and RAMPVER Financials Director Rex Mendoza who discussed the importance of CS and how they can maximize the corporate market.

To find out more about Philam Life's Group Life, Medical, Accident and Credit Life insurance plans for your employees and members of your organization, please visit <http://www.philamlife.com/en/business/products-and-services/>.



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### About Philam Life

The Philippine American Life and General Insurance Company (Philam Life) is the country's premier life insurance company. Established on 21 June 1947, Philam Life has earned the trust of customers for its financial strength, strong brand name, and ability to deliver on its promises.

Philam Life has PHP226.8 billion in total assets as of 31 December 2014 and has delivered timely payouts of over PHP9 billion in education benefits (2004-2014) and over PHP118 billion in insurance benefits (1950-2014), while serving close to 600,000 individual policyholders and over 1,700,000 insured group members.

Philam Life understands the real life needs of its customers and provides the right plans and the right solutions including life protection, health insurance, savings, education, retirement, investment, group and credit life insurance. It also offers bancassurance and fund management products and services through its subsidiaries – BPI Philam Life Assurance Company (BPI-Philam) and Philam Asset Management Inc. (PAMI).

Philam Life is a member of AIA Group Limited, the largest independent publicly listed pan-Asian life insurance group.

### About AIA

AIA Group Limited and its subsidiaries (collectively "AIA" or the "Group") comprise the largest independent publicly listed pan-Asian life insurance group. It has a presence in 18 markets in Asia-Pacific – wholly-owned branches and subsidiaries in Hong Kong, Thailand, Singapore, Malaysia, China, Korea, the Philippines, Australia, Indonesia, Taiwan, Vietnam, New Zealand, Macau, Brunei, a 97 per cent subsidiary in Sri Lanka, a 26 per cent joint venture in India and representative offices in Myanmar and Cambodia.

The business that is now AIA was first established in Shanghai over 90 years ago. It is a market leader in the Asia-Pacific region (ex-Japan) based on life insurance premiums and holds leading positions across the majority of its markets. It had total assets of US\$172 billion as of 31 May 2015.

AIA meets the long-term savings and protection needs of individuals by offering a range of products and services including life insurance, accident and health insurance and savings plans. The Group also provides employee benefits, credit life and pension services to corporate clients. Through an extensive network of agents, partners and employees across Asia-Pacific, AIA serves the holders of more than 29 million individual policies and over 16 million participating members of group insurance schemes.

AIA Group Limited is listed on the Main Board of The Stock Exchange of Hong Kong Limited under the stock code "1299" with American Depositary Receipts (Level 1) traded on the over-the-counter market (ticker symbol: "AAGIY").