



**The Philippine American Life and
General Insurance Company**

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MEDIA RELEASE



(From left) AIA Regional Chief Executive Gordon Watson, Philam Life Advisor Raquel Nestle Co and AIA CEO for Group CS Peter Crewe during the CS Master Awards held in London, England.

Philam Life Advisor named among AIA's Best

A Philam Life Financial Advisor was recently recognized for her outstanding performance during AIA's Corporate Solutions (CS) Master Awards held in London, England. Raquel Nestle Co, a Unit Manager from Monteverde Associates, was able to achieve the highest CS Annualized New Premium (ANP) Production in Philam Life in 2015, under the Producer Category. Co was also recently awarded by Philam Life for being its top producing CS advisor nationwide.

The CS Master Awards was the culminating activity of a 5-day, two-city trip that brought together AIA's top CS leaders and producers from all over Asia. Advisors were able to enjoy a stadium tour of White Hart Lane – home of AIA global partner Tottenham Hotspur Football Club – and visit iconic destinations in Paris such as the Eiffel Tower and the Arc de Triomphe. The awarding ceremony was held at the Langham Hotel in London, and was graced by AIA's Regional Chief Executive Gordon Watson and CEO for Group CS Peter Crewe.



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AIA provides employee benefits to corporations in Asia to fulfill their employees' health and protection needs. As part of the AIA Group, Philam Life's financial advisors are well equipped to deliver quality solutions to companies of any size. To know more about Philam Life's insurance products for your company's needs, please visit <http://www.philamlife.com>.

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About Philam Life

The Philippine American Life and General Insurance Company (Philam Life) is the country's premier life insurance company. Established on 21 June 1947, Philam Life has earned the trust of customers for its financial strength, strong brand name, and ability to deliver on its promises.

Philam Life has PHP236.4 billion in total assets as of 31 December 2015 and has delivered timely payouts of over PHP10 billion in education benefits (2004-2015) and over PHP131 billion in insurance benefits (1950-2015), while serving close to 700,000 individual policyholders and over 2 million insured group members.

Philam Life understands the real life needs of its customers and provides the right plans and the right solutions including life protection, health insurance, savings, education, retirement, investment, group and credit life insurance. It also offers bancassurance and fund management products and services through its subsidiaries – BPI Philam Life Assurance Company (BPI-Philam) and Philam Asset Management Inc. (PAMI).

Philam Life is a member of AIA Group Limited, the largest independent publicly listed pan-Asian life insurance group.

About AIA

AIA Group Limited and its subsidiaries (collectively "AIA" or the "Group") comprise the largest independent publicly listed pan-Asian life insurance group. It has a presence in 18 markets in Asia-Pacific – wholly-owned branches and subsidiaries in Hong Kong, Thailand, Singapore, Malaysia, China, Korea, the Philippines, Australia, Indonesia, Taiwan, Vietnam, New Zealand, Macau, Brunei, a 97 per cent subsidiary in Sri Lanka, a 49 per cent joint venture in India and a representative office in Myanmar and Cambodia.

The business that is now AIA was first established in Shanghai almost a century ago. It is a market leader in the Asia-Pacific region (ex-Japan) based on life insurance premiums and holds leading positions across the majority of its markets. It had total assets of US\$168 billion as of 30 November 2015.

AIA meets the long-term savings and protection needs of individuals by offering a range of products and services including life insurance, accident and health insurance and savings plans. The Group also provides employee benefits, credit life and pension services to corporate clients. Through an extensive network of agents, partners and employees across Asia-Pacific, AIA serves the holders of more than 29 million individual policies and over 16 million participating members of group insurance schemes.

AIA Group Limited is listed on the Main Board of The Stock Exchange of Hong Kong Limited under the stock code "1299" with American Depositary Receipts (Level 1) traded on the over-the-counter market (ticker symbol: "AAGIY").