



**HEALTHIER, LONGER,
BETTER LIVES**

AIA Philippines Life and General Insurance Company

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PRESS RELEASE

FAST START YOUR INSURANCE BUSINESS WITH AIA PHILIPPINES' NEXT GEN ADVISOR PROGRAM

Wanted: Self driven and highly motivated individual, loves to find solutions to problems, has a passion for helping people live healthier, longer, better lives, has strength of character and love of learning, and is dedicated to their work.

If you think you fit the bill, then congratulations! You have what it takes to join the Next Gen Advisor (NGA) Program of AIA Philippines (formerly Philam Life), a six-month development program designed to support entrepreneurs in building their own insurance business and empowering them to lead their own teams.

This is the perfect opportunity for those who want to take charge of their career, including fresh graduates who aspire to take the entrepreneurial path.

Start your journey

The journey to become a Next Gen Advisor begins with a getting to know you chat with an AIA representative. Once the niceties are done and you decide to continue, you will now be enrolled in trainings to help you learn more about the business.

Educating people on their protection and long-term savings needs is a big responsibility. That's why AIA Philippines is committed to provide you with the right tools and support to equip you for success. Internationally licensed training and development modules via the Learning Management System (LMS) which you can conveniently take online will give you everything you need to know about AIA Philippines and its suite of products, as well as knowledge and skills training and mastery. You will also be supported through peer learning and mentoring to guide you every step of the way.

Equipped with the basics, you are now ready to take the insurance licensure examination facilitated by the Insurance Commission (IC). Once you pass, you're well on your way to becoming an AIA Financial Advisor under the NGA Program.

And while you will not have a boss looking over your shoulder, being a Next Gen Advisor requires as much commitment as a full time job. You can earn a monthly activity bonus of PHP10,000 for a period of six months when you are able to successfully achieve the monthly targets. This is given on top of your sales commissions and other bonuses you may receive. "When an NGA achieves the six-month target within the first three months, s/he is even entitled to a Fast Track Bonus of PHP30,000," explained Orwen Siao, AIA Philippines' Head of Recruitment.



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Up your game

If your long-term plan is to manage a team and start your own agency, you can apply for the Next Gen Leader Development (NGL) Program which is a year-long comprehensive training and development program that will guide you in developing and nurturing high-potential talents.

This will help hone your skills so you can eventually level up and become a Manager of Managers in five years or less. Through the program, you will receive advanced sales and marketing training through innovative tools and online platforms, as well as stellar rewards and recognition for the hard work done.

Sign up today!

Be one of the thousands of AIA Next Gen Advisors who are on track to protecting more Filipinos from risk, guiding them towards achieving their personal financial goals, and helping them live Healthier, Longer, Better Lives.

Click [here](#) for more information about the Next Gen Advisor Program of AIA Philippines, or [here](#) to visit the AIA Philippines Facebook page, email customerservice.ph@aia.com or call (02) 8528-2000 to know more.

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About AIA Philippines

AIA Philippines (AIA Philippines Life and General Insurance Company, Inc.), formerly AIA Philam Life (The Philippine American Life and General Insurance Company), is the country's premier life insurance company. Originally established on 21 June 1947 as Philam Life, AIA Philippines has earned the trust of customers for its financial strength, strong brand name, and ability to deliver on its promises.

AIA Philippines has PHP276.73 billion in total assets¹ and PHP72.21 billion in net worth² as of 31 December 2021 while serving almost 800,000 individual policyholders and nearly 800,000 insured group members.

AIA Philippines understands the needs of its customers and provides holistic solutions that include life protection, health insurance, savings, education, retirement, investment, group, and credit life insurance. It also offers bancassurance through its subsidiary, BPI AIA Life Assurance Corporation (formerly BPI-Philam Life Assurance Corporation).

Based on the Insurance Commission results as of 31 December 2021, the combined total premium income of AIA Philippines and BPI AIA was at PHP33.91 billion.

AIA Philippines is a member of AIA Group Limited, the largest independent publicly listed pan-Asian life insurance group.

¹ Based on the 2021 annual accounts Securities and Exchange Commission (SEC) filing.

² Based on the 2021 annual accounts Securities and Exchange Commission (SEC) filing.



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About AIA

AIA Group Limited and its subsidiaries (collectively “AIA” or the “Group”) comprise the largest independent publicly listed pan-Asian life insurance group. It has a presence in 18 markets – wholly-owned branches and subsidiaries in Mainland China, Hong Kong SAR³, Thailand, Singapore, Malaysia, Australia, Cambodia, Indonesia, Myanmar, New Zealand, the Philippines, South Korea, Sri Lanka, Taiwan (China), Vietnam, Brunei and Macau SAR⁴, and a 49 per cent joint venture in India.

The business that is now AIA was first established in Shanghai more than a century ago in 1919. It is a market leader in Asia (ex-Japan) based on life insurance premiums and holds leading positions across the majority of its markets. It had total assets of US\$340 billion as of 31 December 2021.

AIA meets the long-term savings and protection needs of individuals by offering a range of products and services including life insurance, accident and health insurance and savings plans. The Group also provides employee benefits, credit life and pension services to corporate clients. Through an extensive network of agents, partners and employees across Asia, AIA serves the holders of more than 39 million individual policies and over 16 million participating members of group insurance schemes.

AIA Group Limited is listed on the Main Board of The Stock Exchange of Hong Kong Limited under the stock code “1299” with American Depositary Receipts (Level 1) traded on the over-the-counter market (ticker symbol: “AAGIY”).

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³ Hong Kong SAR refers to Hong Kong Special Administrative Region.

⁴ Macau SAR refers to Macau Special Administrative Region.