



HEALTHIER, LONGER,
BETTER LIVES

IT STARTS HERE.

BE AN INSURANCE ENTREPRENEUR



GO



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LIFE GOALS



LIFE RISKS



Dying too soon



Getting sick



Living too long

1.65%

PH Insurance Penetration

Only **16%**

of Filipinos are ready for medical emergencies

Only **63%**

of Filipinos have started building their retirement



More than

75 Million

Filipinos have NO IDEA about insurance,
inflation and savings accounts



OUR MISSION

IS TO

HELP

PEOPLE

HAVE THE RIGHT INFORMATION



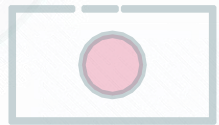
A BUSINESS OPPORTUNITY WITH

AIA PHILIPPINES



WHEN STARTING A BUSINESS, YOU NEED TO PAY ATTENTION TO A LOT DETAILS.

CONSIDER A PROVEN SYSTEM



WITH AIA PHILIPPINES, YOU CAN LEVERAGE ON A SOLID FRANCHISE BUSINESS MODEL

**Strong
Brand**



**World-
Class
Training**



**Full Suite
of Product
Solutions**



**Innovative
Digital
Tools**



**Rewarding
Business**





AIA Philippines
(formerly AIA Philam Life)



**THE LARGEST
LISTED COMPANY
ON THE HONG
KONG STOCK
EXCHANGE ¹**

AIA is incorporated and
headquartered in Hong Kong

**STRONG
PRESENCE IN 18
MARKETS ACROSS
THE ASIA-PACIFIC
REGION**

**#1 MDRT*
COMPANY IN THE
WORLD ²**

Million Dollar Round Table (MDRT)
is the standard of excellence in the
life insurance business.

PROTECTING MILLIONS OF FILIPINOS FOR OVER 70 YEARS

COUNTRY'S STRONGEST LIFE INSURER³ IN KEY METRICS THAT MATTER

ASSETS
PHP 291.2 BILLION

NET INCOME
PHP 4.5 BILLION

NET WORTH
PHP 78.4 BILLION

¹ Source: Bloomberg, 26 August 2019 | ² AIA Group had a total of 16,017 registered Million Dollar Round Table (MDRT) members as of 1 July 2021

³ Source: Based on Submitted Unaudited Quarterly Statistics by Insurance Commission as of December 2020.

IGNITE YOUR FULL POTENTIAL WITH **WORLD-CLASS TRAINING**

EFFECTIVE

Helping you drive the business results desired

PROVEN

Access to a faculty of experienced trainers and field practitioners

PERSONALIZED

Addressing individual knowledge and skills gap

DIGITAL

Giving you flexibility to learn on the go

GLOBAL

Giving you access to internationally licensed programs



FULL SUITE OF SOLUTIONS

FOR EVERY FINANCIAL NEED



Protection



Health &
Wellness



Education



Investments



Savings



FUTURE PROOF YOUR BUSINESS WITH **INNOVATIVE DIGITAL TOOLS**

**ONLINE
TRAINING**
(eLearning)



**DIGITAL
APPLICATION
&
SUBMISSION**
(iPoS)



**MOBILE
OFFICE**
(Agency Portal)



**CUSTOMER
SERVICING**
(ePlan)



**INTERACTIVE
CHATBOT**
(Aya)



**AFTERSALES
SERVICING**
(iServe)



BUSINESS-BUILDING TOOLS

CUSTOMER SUPPORT PLATFORMS



AIA PHILIPPINES WINNING FORMULA

EMPOWER TO LEAD
(Management)

EXPAND
(Recruitment)

EDUCATE
(Sales)



ALL YOU HAVE TO DO IS TO FOLLOW A
WINNING FORMULA

1 EDUCATE
(Sales)



BECOMING A FINANCIAL ADVISOR

(MONTHLY SIMULATION)

				1 ST YEAR
	SALES CALLS	CLOSED SALE	PREMIUM	COMMISSION
WEEK 1	10	1	P50,000	P15,000
WEEK 2	10	1	P50,000	P15,000
WEEK 3	0	0	0	0
WEEK 4	10	1	P50,000	P15,000

YOU CAN POTENTIALLY EARN PHP540,000 IN INCOME



BECOMING A FINANCIAL ADVISOR

(ANNUAL SIMULATION)

	COMMISSION			TOTAL COMMISSION
YEAR 1	P540,000			P540,000
YEAR 2	P270,000	P540,000		P810,000
YEAR 3	P135,000	P270,000	P540,000	P945,000

**PLUS ENJOY TRAVEL INCENTIVES, REWARDS,
RECOGNITION AND BONUSES**



ALL YOU HAVE TO DO IS TO FOLLOW A **WINNING FORMULA**

2 EXPAND
(Recruitment)

1 EDUCATE
(Sales)



INVITE YOUR FRIENDS TO JOIN US

EARN ADDITIONAL INCOME THROUGH ADVISOR REFERRALS



ALL YOU HAVE TO DO IS TO FOLLOW A **WINNING FORMULA**

3 EMPOWER TO LEAD
(Management)

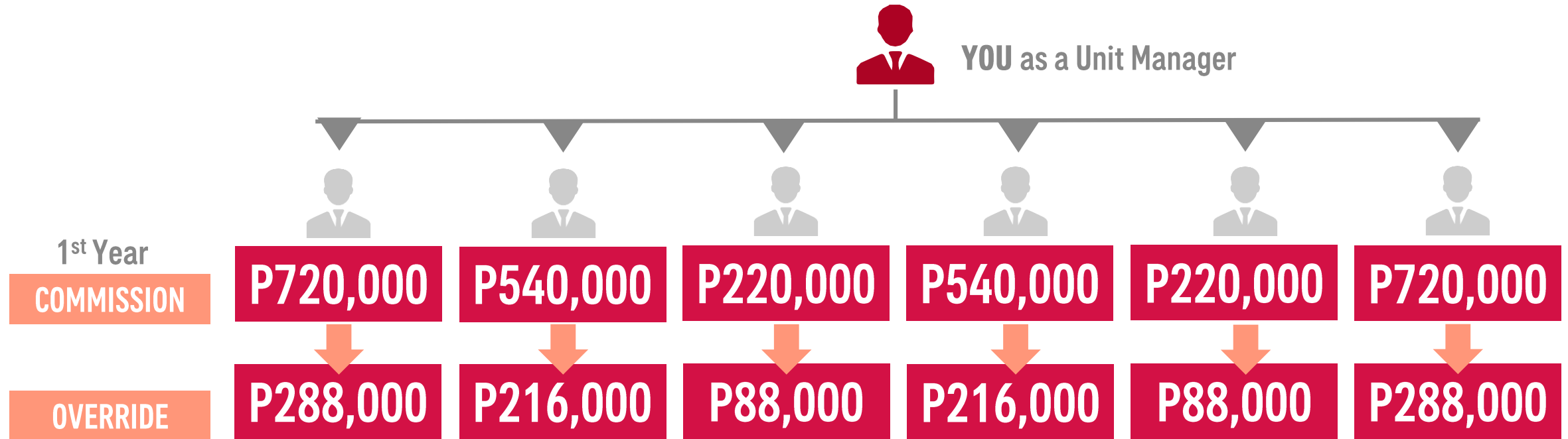
2 EXPAND
(Recruitment)

1 EDUCATE
(Sales)



BECOMING A UNIT MANAGER

(ANNUAL SIMULATION)

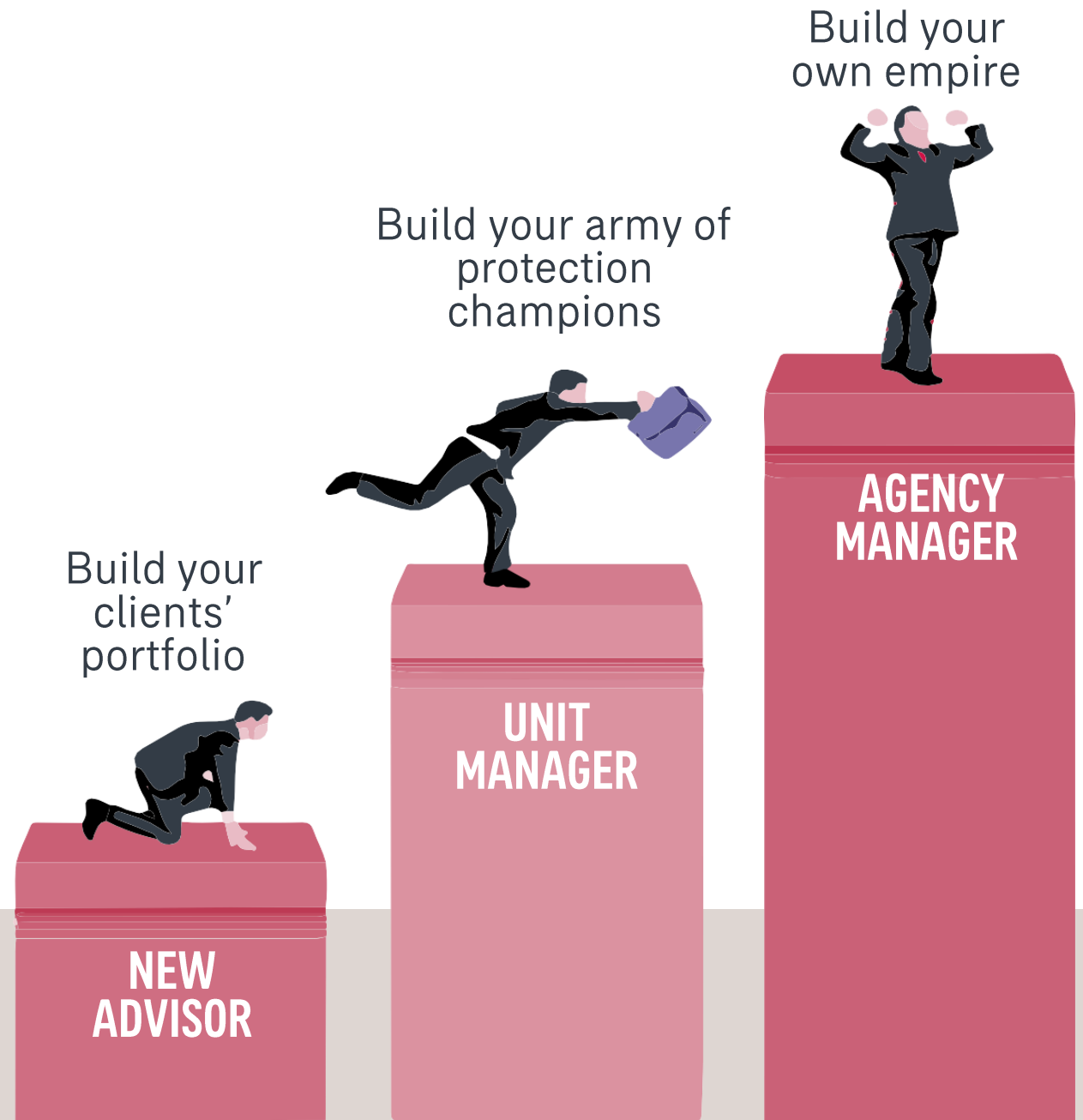


YOU CAN POTENTIALLY EARN PHP1,176,000 IN INCOME

PLUS, ENJOY TRAVEL INCENTIVES, REWARDS, RECOGNITION AND BONUSES



BECOME A MANAGER OF MANAGERS IN JUST 5 YEARS



HAVE THE POWER TO CHANGE YOUR STORY

BE AN INSURANCE ENTREPRENEUR



HEALTHIER, LONGER,
BETTER LIVES

