

IT STARTS HERE.

Become an insurance entrepreneur



GO



A BUSINESS OPPORTUNITY WITH

AIA PHILAMLIFE



INTRODUCTION

Starting a Business

Leveraging on AIA - PAL

LARGEST LIFE INSURER

WORLD-CLASS TRAINING

FULL SUITE OF SOLUTIONS

INNOVATIVE DIGITAL TOOLS

WINNING FORMULA

BE A FINANCIAL ADVISOR

Monthly Income

Yearly Income

GET ADVISOR REFERRALS

BE A UNIT MANAGER

BE AN AGENCY MANAGER

END

When starting a business, you need to pay attention to a lot details.

YOU CONSIDER AN ENTIRE SYSTEM



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WITH AIA PHILAM LIFE, YOU CAN LEVERAGE ON A SOLID FRANCHISE BUSINESS MODEL

**Strong
Brand**



**World-
Class
Training**



**Full Suite of
Product
Solutions**



**Innovative
Digital
Tools**



**Rewarding
Business**



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AIA Philam Life is a part of the AIA Group,

THE LARGEST LIFE INSURER IN THE WORLD¹

**LARGEST LISTED
COMPANY ON THE
HONG KONG
STOCK EXCHANGE**

which is incorporated and
headquartered in Hong Kong

**WORLD'S #1 FOR
MDRT MEMBERS²**

Million Dollar Round Table
(MDRT) is the standard of
excellence in the life insurance
business

**100% FOCUSED
ON ASIA-PACIFIC**

Present in 18 markets
across the Asia Pacific Region

PROTECTING FILIPINOS FOR THE LAST 73 YEARS

Country's strongest life insurer³ in key metrics that matter

Assets
PHP 246.8 BILLION

Net Income
PHP 9.8 BILLION

Net Worth
PHP 78.9 BILLION



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¹Source: Bloomberg, 26 August 2019 | ² AIA Group had a total of 12,438 registered Million Dollar Round Table (MDRT) members as of 1 July 2019.

³Source: Based on Submitted Unaudited Quarterly Statistics by Insurance Commission as of December 2018.

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IGNITE YOUR FULL POTENTIAL WITH

WORLD-CLASS TRAINING

EFFECTIVE

Programs that help you drive the business results desired

PROVEN

Gives you access to a faculty of experienced trainers and field practitioners

PERSONALIZED

Programs that address individual knowledge and skills gap in each phase of the business

DIGITAL

Offers online platforms that give you flexibility to learn on the go

GLOBAL

Gives you access to International licensed programs



FULL SUITE OF SOLUTIONS

FOR EVERY FINANCIAL NEEDS



Protection



Health &
Wellness



Education



Investments



Savings

Helping Filipinos live
healthier, longer,
better lives.



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FUTURE PROOF YOUR BUSINESS WITH

INNOVATIVE DIGITAL TOOLS



ONLINE TRAINING
(LEARNING MANAGEMENT SYSTEM)



DIGITAL APPLICATION & SUBMISSION
(IPOS)



MOBILE OFFICE
(AGENCY PORTAL)



CUSTOMER SERVICING
(EPLAN)



INTERACTIVE CHATBOT
(AYA)



AFTERSALES SERVICE
(ISERVE)



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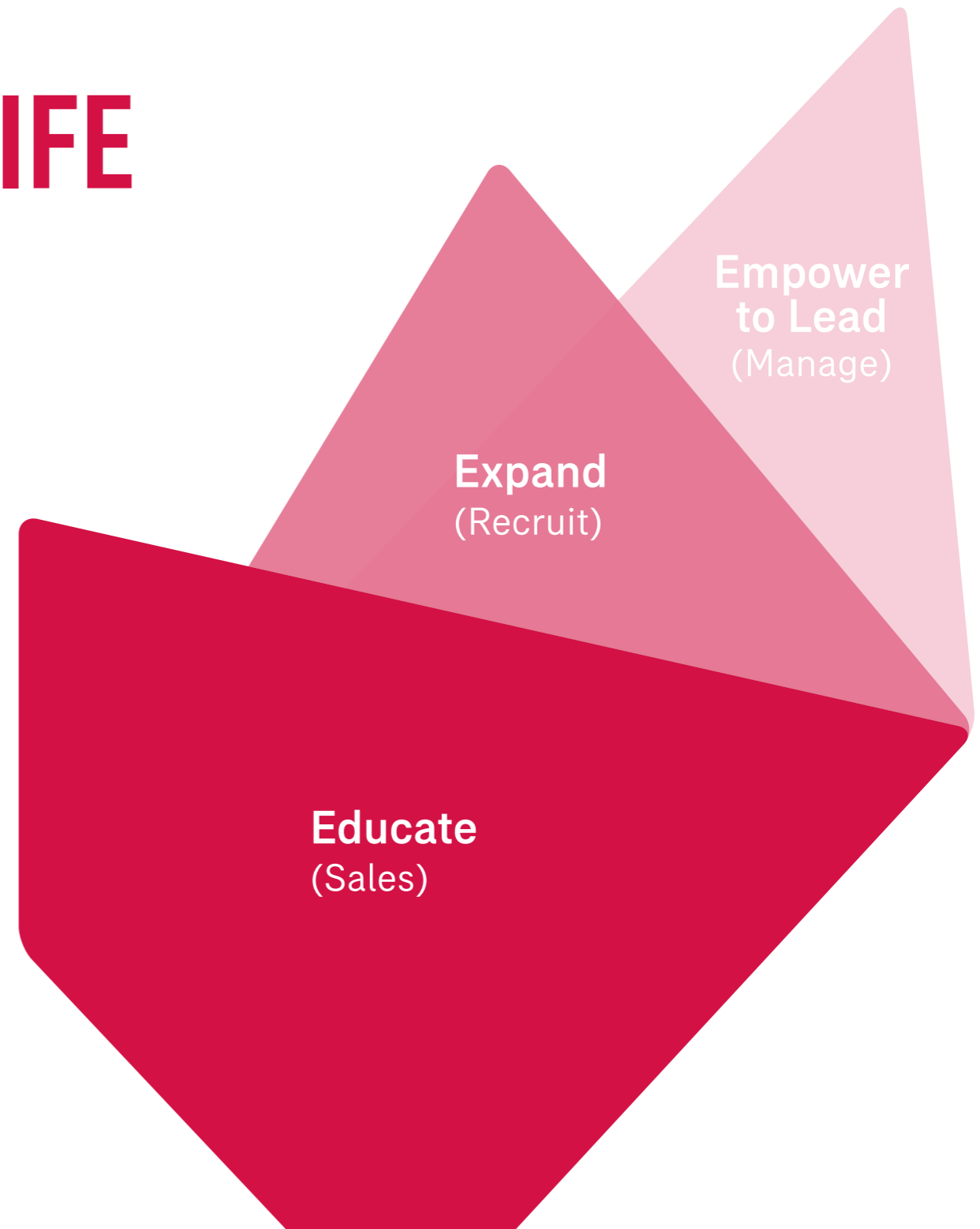
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AIA PHILAM LIFE WINNING FORMULA



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ALL YOU HAVE TO DO IS TO FOLLOW A

WINNING FORMULA

1 Educate
(Sales)



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BECOMING A FINANCIAL ADVISOR

(MONTHLY SIMULATION)

	SALES CALLS	CLOSED SALE	PREMIUM	1 ST YEAR COMMISSION
WEEK 1	10	1	50,000	15,000
WEEK 2	10	1	50,000	15,000
WEEK 3	0	0	0	0
WEEK 4	10	1	50,000	15,000

YOU CAN POTENTIALLY EARN PHP 540,000 IN INCOME

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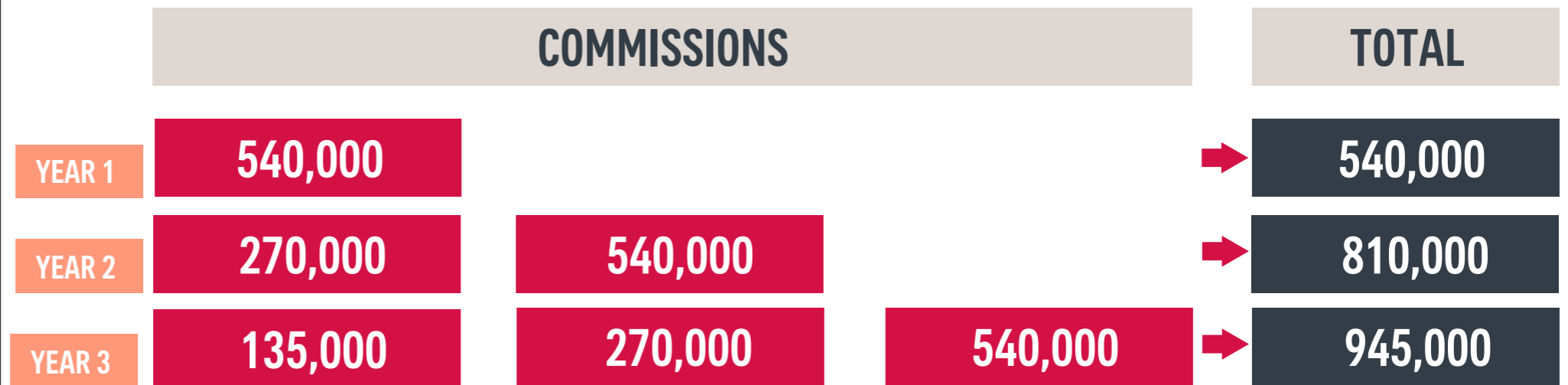
BE A UNIT MANAGER

BE AN AGENCY MANAGER

END

BECOMING A FINANCIAL ADVISOR

(YEARLY SIMULATION)



**PLUS, ENJOY TRAVEL INCENTIVES, REWARDS,
 RECOGNITION AND BONUSES**



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WINNING FORMULA

1 Educate
(Sales)

2 Expand
(Recruitment)



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EARN ADDITIONAL INCOME THROUGH ADVISOR REFERRALS

INVITE YOUR FRIENDS TO JOIN US!



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WINNING FORMULA

1 Educate
(Sales)

2 Expand
(Recruitment)

3 Empower to Lead
(Management)



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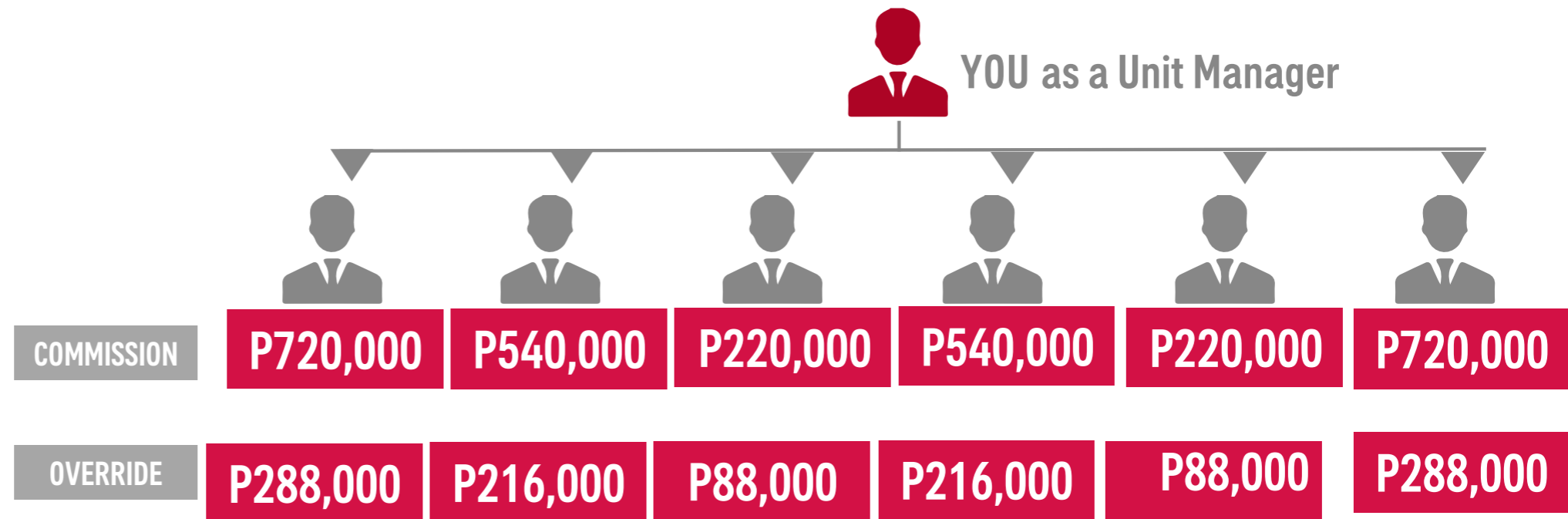
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BE AN AGENCY MANAGER

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BECOMING A UNIT MANAGER

(YEARLY SIMULATION)



YOU CAN POTENTIALLY EARN PHP1,176,000 IN INCOME

PLUS, ENJOY TRAVEL INCENTIVES, REWARDS, RECOGNITION AND BONUSES



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BECOME THE MANAGER OF MANAGERS IN JUST 5 YEARS



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BE AN INSURANCE ENTREPRENEUR TODAY



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